

Bid Analysis by Part - 00000001AA - Round 2

Sample Client - Sample Commodity RFP
Monday, September 12, 2005 1:14:06 PM

Segment A

Part Number: 00000001AA

Description: Part Description 1

Volume: 100,000

Market Price: 2.57

Currency Displayed: USD

Carlines: AA, AB

Market Price Sav: 210,136

<u>Current Supplier</u>		<u>Current Currency</u>		<u>PRODUCTION COSTS</u>						<u>SHIPPING COST</u>			<u>SAVINGS</u>			<u>TOOLING</u>	
Supplier B		USD US Dollar		Raw Matl	Labor	Purch Comp	Misc	Other	EX- Works Price	Deliv.	Cust	Piece Price	Piece Price Sav	Savings	Tooling Cost	Overall Savings	Lead Time
M	Supplier G	USD	Kyong Ju, Sout	Detroit , MI, USA	0.92	0.38	0.30	0.58	0.11	2.29	0.23	0.04	2.57	2.10	210,136	87,006	123,130 17.024
*	Supplier B	USD	West Union, Io	West Union, Iowa	0.29	1.73	1.46	0.54	0.11	4.12	0.00	0.00	4.12	0.54	54,448	0	54,448 0
	Supplier N	INR	FARIDABAD H	LEXINGTON, NAFTA	1.35	0.86	0.58	0.58	0.10	3.47	0.70	0.00	4.17	0.50	50,110	41,528	8,582 10.64
	Supplier U	CAD	Penetanguishen		0.00	0.38	2.34	1.71	0.00	4.43	0.00	0.00	4.43	0.24	23,931	440,398	-416,466 36.176
	Supplier P	EUR	Duisburg, NRW		0.00	0.00	6.67	0.26	0.00	6.93	0.27	0.00	7.19	-2.53	-252,684	222,936	-475,620 34.048
	Supplier O	CAD	Dresden, Ontari	Dresden, Ontario, Ca	0.00	1.70	3.27	2.24	0.00	7.22	0.00	0.00	7.22	-2.55	-254,974	533,481	-788,455 42.56

* indicates Incumbent Supplier for that part

M indicates Market Price for that part